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OFFICE OF THE SECRETARY
FEDERAL MARITIME COMM

Asiatix
1609 Summit Ave.
Suite 501
Seattle, WA 98 122

August 06, 2003

Federal Maritime Commission
800 North Capitol Street
Washington DC 20573
Attn: Hon. Steven R. Blust, Chairman

Re: UPS Application for Exemption

Dear Chairman Blust:

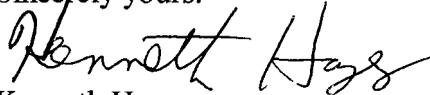
Asiatix, LLC supports the petition of UPS for an exemption under Section 16 of the Shipping Act of 1984 for the purpose of offering service contracts to its shippers.

Asiatix, LLC is engaged in importing furniture **from** the Philippines. In our business we ship approximately 6 containers of **freight** annually in international ocean commerce. Our freight consists mainly of **furniture** and household accessories. Our shipments principally originate in Manila. Our most prominent destinations are Seattle, WA. We have been a UPS shipper for approximately 3 years.

It would be beneficial to us if UPS were able to offer service contracts, with confidential rates and enhanced service features customized to our particular needs. While UPS's existing services **often** present the best transportation solution, the ability to negotiate confidential rates for the ocean portion of our **freight** movements, coupled with UPS's end-to-end air or surface services in the USA, would enable us to get the most value for our shipping expenditures and enhance the specialized value-added features we could offer to our customers. This would allow us more flexibility in selecting suppliers and enable us to provide a more competitive product. This is very important to us in light of intense price and service pressure we face from our foreign competitors.

Accordingly, we support the UPS petition, and we request the Commission to grant it.

Sincerely yours:



Kenneth Hayes
CEO