



Zatkoff

SEALS & PACKINGS

P.O. Box 486 / Farmington, Michigan 48332-0486

STOCKING DISTRIBUTORS AND FABRICATORS OF SEALS AND SEALING SYSTEMS

(248) 478-2400

ORIGINAL

ca 020/030
022
10 30
20 40

RECEIVED

03 OCT -3 PM 12:00

FEDERAL THE SECRETARY
FEDERAL MARITIME COMM

September 26, 2003

Honorable Bryant L. Van Brakle
Secretary
Federal Maritime Commission
800 North Capitol Street, N.W.
Washington, D.C. 20573

RE: Petition of National Customs Brokers and Forwarders
Association of America, Inc. for a Limited Exemption From
Certain Tariff Requirements of the Shipping Act of 1984

Petition No P5- 03

Dear Secretary Van Brakle:

I am Gary Zatkoff president of Zatkoff Seals and Packings located in Farmington Hills, Michigan.

Zatkoff Seals & Packings has been a seal distributor and manufacturer for 40 years. We operate from seven distribution locations and have one manufacturing facility. As a Q9000 approved distributor and manufacturer, we work only with the world's premier seal manufacturers. Some of these include Parker Seals, Busak, Minnesota Rubber, American Variseal, Zatkoff Gasket Manufacturing and Permabond Adhesives and other seal related products.

Zatkoff Seals and Packings uses NVOCCs to arrange for ocean transportation to have less-than-container load shipments consolidated.

We support the proposed exemption because we prefer to negotiate with our suppliers rather than rely on fixed price list such as a tariff.

I, Gary Zatkoff declare under penalty of perjury that the foregoing is true and correct. Further I certify that I am qualified and authorized to file this verified statement.

Executed on September 26, 2003



Gary Zatkoff, President

Farmington Hills, MI
Fax (248) 478-3392
(248) 478-2400

Grand Rapids, MI
Fax (616) 698-6877
(616) 698-6880

Saginaw, MI
Fax (517) 754-2974
(517) 754-2900

Warren, MI
Fax (810) 264-4003
(810) 264-4100

Cincinnati, OH
Fax (513) 874-8537
(513) 874-0007

Cleveland, OH
Fax. (216) 595-7403
(216) 595-7400

Toledo, OH
Fax (419) 866-4668
(419) 866-1 600

Indianapolis, IN
Fax. (317) 842-8383
(317) 842-8822

Sample Letter Format for SHIPPERS